



KARTAGENER ASSOCIATES INC.

# 2024 KAI Business Development Trips

## A World of Opportunity

Join KAI and our Global DMC Partners on one of eight trips in 2024.



# You're Invited!

At KAI, we've always placed value on the concept of *seeing is believing*, and we believe the KAI Collection features THE BEST DMC partners around the globe. So we're inviting you to see for yourself.

On the following pages you'll find some amazing itineraries that highlight not only our DMC partners, but the destinations in which they operate, and some of our preferred accommodations within the destination. We invite you to be a winemaker for a day in Chile, get lost in the medinas of Morocco, and of course experience an exhilarating game drive throughout sub-Saharan Africa.

Each trip will have a maximum of 6 passengers, and you are welcome to apply for as many as you'd like. Simply click the 'APPLY NOW' button in the middle of the page and let us know why you'd be a great fit for your preferred trip.

Looking forward to exploring with you!

~ DK





# MOROCCO

January 26 - February 2, 2024

US\$1,450

Single Room Throughout



APPLY  
NOW!

*Spend a week traveling through Morocco by private vehicle wandering the labyrinth of alleys in the medinas of Fes and Marrakech, touring cosmopolitan Rabat, and appreciating the vastness of the Sahara Desert. Accommodations will be in 5\* hotels & riads throughout, and all meals will be included. Discover the magic of Morocco!*

Visit Morocco's mission is to show their guests Morocco 'through their eyes.' This attention to detail, and these thoughtfully curated experiences, have made KAI proud to represent Visit Morocco since 2019.



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HORNBILL  
TREKS & SAFARIS

# UGANDA

March 5 -13, 2024

US\$2,440, plus US\$900 for primate  
trekking permits

Single Room Supplement: US\$350



APPLY  
NOW!



*This 9-day trip to The Pearl of Africa will not only allow you to get up-close-and-personal with the endangered Mountain Gorillas, but it will also give you the opportunity to explore Kibale Forest in search of chimpanzees, enjoy game drives and boat safaris in the stunning Queen Elizabeth National Park, and visit Hornbill's community projects in Kampala.*

Hornbill Treks & Safaris is family owned and operated with staff in Uganda, Rwanda, and the USA. They excel at creating life-changing journeys while supporting local communities and preserving wildlife.



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# ERM

TOURS & SAFARIS

## SOUTHERN AFRICA

April 7 - 15, 2024

US\$1,650

Domestic Flights Not Included  
Single Room Throughout



APPLY  
NOW!

*This 9-day trip to Southern Africa will visit all of the iconic destinations and experiences that visitors from around the world seek out. Explore the stunning city of Cape Town, savor the wines of the Cape Wine Region (Franschhoek), view the Big Five in the Sabi Sand Private Reserve, and visit one of the Natural Wonders of the World in Victoria Falls!*

ERM has been KAI's DMC partner in Southern Africa since 1996. The boutique, owner managed DMC specializes in crafting unique African experiences and has 4 offices across the region (JNB, CPT, VFA, WDH).



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# EASTBOUND

*Incomparable Luxury Travel Experiences*

## INDIA

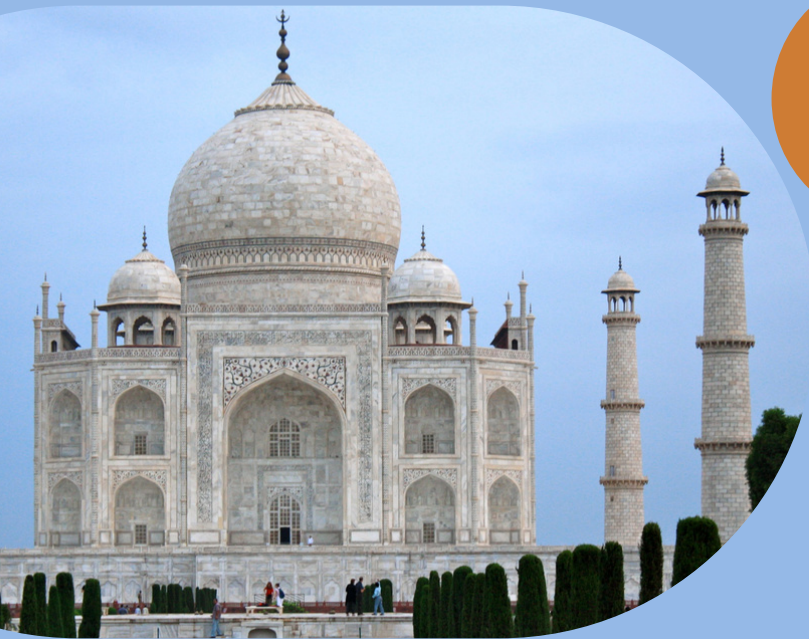
April 25 - May 2, 2024

US\$1,200

Single Room Throughout



APPLY  
NOW!



*We have partnered with The Leela Palaces to show you the best that the Golden Triangle & Udaipur have to offer. Enjoy two nights each at the stunning Leela Palaces in Delhi, Jaipur & Udaipur, while also visiting Agra to marvel at the iconic Taj Mahal. All while in the care of Eastbound and their local team of experienced industry experts.*

Eastbound has been KAI's partner in the Indian subcontinent for more than 15 years. They embody Indian hospitality and treat every visitor like family. Experience India in luxury with Eastbound's unrivaled service.



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Pure!  
TRAVEL GROUP

# PERU

May 6 - 13, 2024

US\$1,250

Domestic Flights Not Included  
Single Room Supplement US\$179



APPLY  
NOW!

*We have partnered with Belmond to bring you the best of Peru in our 8-day itinerary visiting Lima, the Sacred Valley, Machu Picchu, and Cusco. Spend each of the nights in the luxurious accommodations of Belmond properties. Walk in the footsteps of the ancient Inca people and explore the cities of Lima and Cusco while enjoying sumptuous Peruvian cuisine (and a few pisco sours)!*

Pure! Travel Group prides themselves on showcasing their destinations in an authentic and sustainable way. With operations in 6 countries, Pure! is your DMC for all things South America, and KAI's partner since 2017.



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Pure!  
TRAVEL GROUP

# CHILE

September 7 - 14, 2024

US\$1,300

Domestic Flights Not Included  
Single Room Supplement US\$95



APPLY  
NOW!



*This 8-day trip will allow you to explore Santiago, visit some of the top wine producing regions in the world, and travel to the Atacama Desert for a complete Chilean experience. This program promises to offer adventure, activities, and plenty of wine tasting!*

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# KENYA

November 1 - 9, 2024

US\$1,350

Single Room Throughout



APPLY  
NOW!



*Begin this 9-day journey in the bustling capital of Nairobi, spending a night at the historic Sarova Stanley hotel before embarking on your safari. You will visit 3 amazing, but distinctly different, safari destinations; Lake Nakuru, the world-famous Masai Mara, and often-overlooked Tsavo West.*

Liberty Africa Safaris exudes the spirit of Kenyan hospitality. With decades of experience in the safari industry, and one of the best guiding teams in the business, Liberty is recognized as a top Kenyan DMC.



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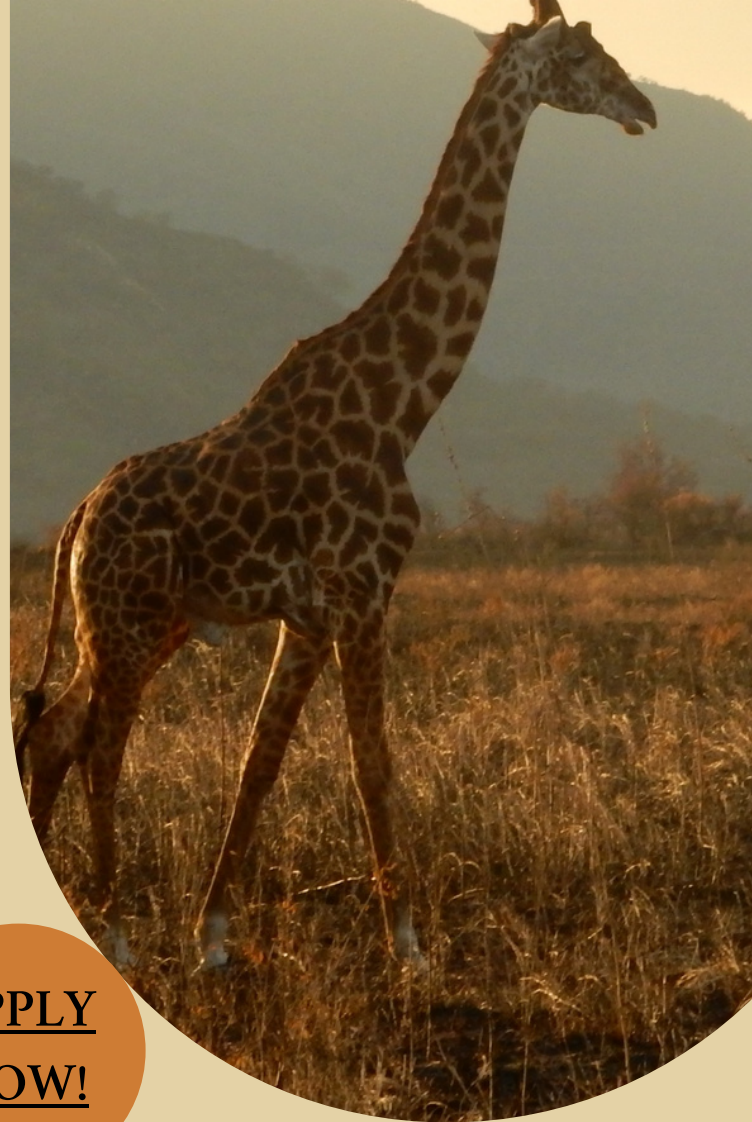


# TANZANIA

November 10-17, 2024

US\$1,450

Single Room Throughout



APPLY  
NOW!



*This 8-day itinerary will visit all of the highlights of the iconic Northern Circuit in Tanzania. In addition to exploring the plains of the Serengeti and visiting the Ngorongoro Crater, one of the Seven Natural Wonders of the World, you will also safari in Tarangire National Park and spend time in Arusha meeting the Leopard Tours team and touring their unrivaled workshop.*

Leopard Tours is the authority on safari in Tanzania. With one of the best fleets in all of Africa, and nearly 40 years of experience operating in Tanzania, Leopard is the leader in designing life-changing safaris.



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Thank you for your interest in exploring with KAI!

We will be in touch to let you know if your application has been accepted. If you are selected for a trip, a 50% deposit of the total trip cost & a scanned copy of your passport is required to confirm your spot. Additional details will be provided at that time.

Please contact Dave or any member of the KAI team with any questions: [info@kainyc.com](mailto:info@kainyc.com) | 212.239.7979

\*All itineraries are subject to change. Final confirmed itineraries will be provided closer to the date of travel.



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